

JANIE TERRELL PEEL
PRESIDENT/BROKER
PRIME COMMERCIAL PROPERTIES, INC

PROFESSIONAL

- Licensed Realtor since 1976 (43 years); licensed Real Estate Broker in Georgia and South Carolina.
- Currently working as President/Broker of Prime Commercial Properties, Inc. since 1984 (35 years in Augusta).
- Worked as technical consultant with CSRA Economic Opportunity Authority on building seven homes for the disadvantaged.
- Facilitates a Downtown Roundtable (currently chairperson for Downtown Advisory Panel - DAP) for the purpose of identifying problems and working toward their solutions for the One Voice-One Vision-One Augusta concept. The roundtables have met for over seventeen years.
- Co-developed and implemented Economic Development Ombudsman program for the City of Augusta. Project was funded by HUD grants. Completed three successful contracts.
- Vice-President of DMP Developers for seven years. Developed, Constructed, and Managed Residential/Commercial Properties in Augusta and Athens.
- Started Wimberley Land Company in 1976 in Wimberley, Texas. Sold four years later.

AFFILIATIONS AND MEMBERSHIPS

Augusta Regional Area:

- Serves as Trustee for the Foundation of Augusta Technical College. Served on Board for nine years.
 - Completed the following courses:
 - *Community Advocacy*
 - *Building Relationships with Elected Officials*
 - *Budgeting and Financial Management*
- Served on Friends of the Miller Theatre board.
- Served as Treasurer/Founder for non-profit Augusta Landmarks which focused on public awareness and restoration of historic theatres and other landmarks in downtown Augusta.
- Fundraiser and volunteer for the Imperial Theatre.
- Founder/Board Member of non-profit Augusta Locally Grown.
- Graduate of Leadership Augusta Executive Forum, Class of 2006.
- Completed Augusta in Army Boots and graduated as Honorary Second Lieutenant, 93rd Signal Brigade, U.S. Army.
- Member of Augusta Board of Realtors for 35 years.
- Served as Vice- President of Main Street Augusta.
 - Chairperson for Economic Restructuring Committee for Main Street Augusta.
 - Chairperson for the Implementation Committee for Saturday Market on Broad.
- Served on the committee to implement the Business Improvement District in Downtown Augusta (CADI – Clean Augusta Downtown Initiative).
- Chairperson for Downtown Destination 2020.
- Served as Co-Chair for the Augusta Area Diversification Initiative.
- Chaired Committee to successfully overturn voter opposition to SPLOST V.
- Chaired Committee for a successful 70/30 YES Vote for SPLOST VI.
- Member of Chamber of Commerce for 25 years.
- Graduate of Sandler’s Sales President’s Club.
- Served on Board of Directors for Columbia County Chamber of Commerce as Vice-President and Secretary.
 - Developed and Implemented Success Columbia County
 - Performed on Columbia County Existing Industry & Business Committee.
 - Chairperson for Chamber of Commerce Sponsored Small Business Round Table Group.
- Worked on Sheriff Clay Whittle’s Citizen Advisory Board.
- Served as President of Exchange Club of Columbia County (presented over \$50,000 in community contributions through our fund raising efforts).
 - Petting Zoo Chairperson for Annual Columbia County Exchange Club Fair.
 - Co-Chaired Annual Columbia County Exchange Club Fair for five years.
 - Chairperson of Sir-Care-A-Lot Bear Program (bears traveled in sheriff’s cars to help calm children).
 - Chairperson for Beauty of the Course Prints by Frank Christian for the benefit of CASA Program and Children’s Advocacy Center.

Georgia and National:

- Member of Georgia Board of Realtors for 35 years and National Association of Realtors for 43 years.
- Member of BNI – Noontime Networkers – Serves as Visitor Host Coordinator – Served as Growth Coordinator

EDUCATION

- Texas State University – accounting courses
- Augusta Technical College - Project Management. Completed the following courses:
 - *Project Management Achieving the Competitive Advantage*
 - *Project Planning, Execution and Closure*
- Completed the following Certified Commercial Investment Member Designation:
 - *Exchanging Commercial Investment Real Estate*
 - *Financial Analysis for Commercial Investment Real Estate*
 - *Market Analysis for Commercial Investment Real Estate*
 - *Real Estate Investment and Taxation*
 - *Marketing Techniques for Commercial Leasing/Selling*
 - *Tax Deferred Exchanges*
- Completed the following Real Estate Courses:
 - *Understanding Short Sales*
 - *Commercial Real Estate – Economics, Marketing, Contracts & Investment Risks*
 - *Commercial Real Estate – Developing, Building and Management of the Investment*
 - *You Can't Fix Stupid... But We Can Work with Ignorance*
 - *Commercial Land II*
 - *Commercial Leasing II*
 - *Negotiating Real Estate Transactions*
 - *An In-Depth Review of Shopping Center Leases*
 - *Lease Formation & Negotiation, Lease Guarantees*
 - *1031 Tax Exchanges*
 - *Commercial Real Estate Basics*
 - *Historic Preservation for Profit*
 - *12 hours of Continuing Ed Courses Every Year (too numerous to list)*

SOFTWARE

QuickBooks Pro, Excel, Microsoft Project, and Microsoft Word

For additional information and references, please contact:

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