

Economic Development Projects
Managed by
Janie Terrell Peel/Prime Commercial Properties

Sibley Street Property – Six Historic “Shotgun” Houses and Two Duplexes (Richmond County, Old Towne on the fringes of East Boundary)

- Working with CSRA Economic Opportunity Authority and Augusta Housing and Community Development Department in a partnership formed to restore this abandoned street of homes with a Department of Community Affairs grant.
- Identified, contracted, and closed properties.
- Responsible for technically advising the CSRA EOA part of the team and coordinating communication and task lists with AHCCDD.
- Meet with architects, environmental specialists, surveyors, and general contractors to help ensure quality of project until completion.
- Compile weekly reports, review contracts, bids, and budgets.
- Responsible for scheduling meetings with team members, attorneys, and certified public accountants.
- Member of a team commissioned to acquire approvals from State Historic Preservation Office, Augusta Historic Preservation Commission, Historic Augusta, and License and Inspection Department.
- Gathered and reviewed all information to form a 501C3 which will ultimately own and manage the property.

Agerton Center – Convenience Store, Nation/Regional Retail Strip Center (Richmond County, West Augusta):

- Supervised development/construction. Leased and managed multi-tenancy property.
- Spent two years compiling the land package.
- Pre-leased 75% of Center before lending could be funded.

Woodvalley Subdivision (Richmond County, South Augusta):

- Supervised development of subdivision and building of homes. Sold homes when they were completed. Most were pre-sold to military families. Price ranges: \$50,000's to \$80,000's.

The Lamar Building (Richmond County, Downtown Augusta)

- Renovated, leased, and managed this Augusta Icon for ten years.
- Supervised a team of thirteen individuals: building superintendents, janitorial staff, bookkeeper, leasing and management agents, and interior/space designer.
- Compiled financial reports on a monthly basis.

The SunTrust Building (Richmond County, Downtown Augusta)

- Remodeled, leased, and managed for five years.
- Supervised building superintendent, cleaning staff, leasing and management agents, bookkeeper, and interior/space designer.
- Compiled financial reports on a monthly basis.

Cambridge College (Richmond County, Downtown Augusta)

- Helped bring this College based in Boston to Augusta despite stiff competition with Atlanta and Savannah.
- Built a team of local leaders to “show them our town.” They made their decision that day and canceled their other City tours.
- Worked with their IT team to build-out space for their high-tech requirements. Made trip to Boston to see their current operation.

IPSWITCH (Richmond County, Downtown Augusta)

- Brokered software development Tenant from Boston and leased two full floors of space at the Lamar Building.
- Worked with their CFO and IT team in Boston to build-out office space to their concise, high security specifications.

The Miller Theatre (Richmond County, Downtown Augusta)

- Worked to consummate a sale and restoration project.
- Active on Friends of the Miller Campaign.
- Worked to get \$5.8 million in SPLOST money for the project.
- Worked on fundraisers on the Board of Augusta Landmarks, a 501C3 dedicated to the restoration of Historic Theatres in Augusta.

The Historic Woolworth Building (Richmond County, Downtown Augusta)

- Marketed to find a suitable developer.
- Project currently underway for retail and upscale condominiums/apartments.

Ombudsman Program (Augusta Region)

- Developed a new initiative, with a team of six, to identify economic development needs of Augusta.
- Reported directly to Warren Smith and Paul DeCamp with Augusta Housing and Community Development Department, the Commissioners, and Fred Russell.
- Identified problems and implemented solutions during a difficult political period.
- Coordinated economic development organizations and affiliate organizations to form One Voice – One Vision – One Augusta.
- Acted as liaison among Commissioners, City Employees, Organizations, Business Leaders and the Concerned Public.
- Prepared extensive government and community reporting, Power Point presentations, and notebooks for educational purposes.

Centre at Fury's Ferry (Columbia County):

- Supervised construction, leasing and management of this multi-tenancy property (three phases). Proved to be a very stable center with regional and “mom and pop” tenants.

The Shoppes at Devin Park (Columbia County):

- Supervised construction, leasing and management for this four tenant neighborhood strip center. Stable center anchored with local small businesses.

Highlands at Watervale (Columbia County):

- Supervised development of subdivision and building of homes. Responsible for the marketing of lots, sales of homes, and financial reporting. Worked closely with mortgage companies and home builders. Price ranges in the \$100,000's.

Woodcreek (Columbia County):

- Supervised development of subdivision and building of homes.
- Traveled to Indianapolis to present, package, and sell sixteen homes to Computer Science School's Colonel, Captains, and E7's when Fort Gordon moved the school to Augusta.
- Responsible for all phases of building of custom homes including arranging for financial and consulting with families on each individual floor plan. Price ranges: \$70,000's to \$100,000's.

For additional information or references, please contact:
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